Asthma and Air Pollution

A Tool Kit

Table of Contents

2 Goals and Guiding Principles
6 Environmental Public Health Before and After Tracking: A Decade of Tracking
7 Environmental Public Health Tracking Network: A Timeline
8 Key Messages and Talking Points
10 The Facts
12 Matte Article
14 Social Media Examples
In today’s world, we are exposed to between 3,500 and 5,000 messages a day. From TV ads to news stories, and tweets to Web sites, there’s a fierce competition for our attention—and our response. As public health professionals, you have a uniquely valuable message to communicate, that often pertains to keeping people healthy and saving lives.

Whether communicating with citizens, other public health professionals, or policymakers, the following steps can help your organization cut through the clutter and be heard:

1. **Know your audience**
   Different audiences require different messages and methods of delivery. Identify your audience, understand what’s important to them, and identify what barriers may keep them from action. Then say what you need to say in a way that connects your ideas to that specific audience’s needs or wants.

2. **Say it simply**
   Use plain language, explain technical terms, and be brief. Regardless of profession or background, we all appreciate straightforward, efficient explanations.

3. **Say it often**
   Advertising studies suggest that a person needs to be exposed to a message three to five times to receive the full effect of the message. Choose the mediums, such as social media, websites, interviews and articles, that your audience uses to communicate, and reinforce your messages often.

4. **Touch the heart**
   Tell stories that people connect with on an emotional level and underscore that story with data that show the larger perspective. Use personal or local stories to illustrate the big picture.
Goals and Guiding Principles

This toolkit can be used to help meet the communication goals set by CDC’s Environmental Public Health Tracking Network (Tracking Network).

Tracking Network Communication Goals

- Educate about the existence of the Tracking Network and how it can be used to show the connections between health and the environment.
- Demonstrate the effect that Tracking Network findings can have on specific environmental public health issues (for example, heart health and exposure to air pollution).
- Encourage partners, stakeholders, and other organizations to access information from and participate in the Tracking Network and help them recognize it as a valuable tool and good investment.

Audiences

This toolkit was developed as a resource for your organization, with messages that are intended to resonate with either certain demographics or your audiences overall. These audiences include:

- State and local public and environmental health practitioners: This group will benefit from general awareness of the Tracking Network and exposure to success stories and specific examples of how data are being used. Encourage them to not only use existing and new Tracking Network services but also advocate use of the program among peer groups.
- Decision makers: This group could include city, county, or state health department leadership or elected officials. These are people who might need information for making resource decisions and potential legislative or policy-making opportunities. They are a critical audience for the Tracking Program. Try to provide them with an overall understanding of the functions of the Tracking Network and examples of practical applications of its data. These examples can show how the Tracking Network has proven valuable to cities, states and regions.
- Interested public: This group will likely include persons who look to your organization for health or environment-specific information and discover the Tracking Network via that search. They will benefit most from exposure to specific articles and health-specific information that show the connection between a particular health condition and the environment. Because traditional media channels such as television, radio, and newspapers are important information resources for this group, they will benefit from your organization’s active engagement with, and response to, media coverage that relates to health and the environment.
How to Use Tool Kit Components

**Decade of Tracking** This piece is a straightforward story of the Tracking Network. It uses the simple structure of “Before and After Tracking” to explain the effect the Tracking Network has had.

**Ideas for use:** Use this item as an introductory piece that tells the story of tracking. Include it as a link, borrow from it when developing presentations, and use it when informing colleagues about available resources, interviews, and materials.

**Timeline:** This piece serves as a visual demonstration of how the Tracking Network (and its parent, the Tracking Program) began and has evolved.

**Ideas for use:** Use when creating briefings, as background for presentations, and as a resource for interviews and material development.

**Key Messages and Talking Points:** The key messages and talking points have been written to support you and your spokespeople as you address the critical role the Tracking Network has played in addressing environmental and public health issues. These messages may be used as is or can be customized and incorporated into your own messaging. We encourage you to use local-, regional-, or state-specific data whenever possible; using these data will further underscore the importance of this resource for your constituents.

**Ideas for use include:** Incorporate these messages into talking points for presentations, speeches, media interviews and copy for materials.

**The Facts:** This fact sheet was developed to provide you with health- and environment-specific information that can be used to coincide with awareness events and more. For example, the Heart Health and the Air Pollution fact sheet contains information that relates specifically to American Heart Month as well as general statistics about heart health and air pollution.

**Ideas for use:** Incorporate these facts into your outreach via speeches, emails, Web site content, material development, and social media channels. Provide the fact sheet as a resource to news media. Include interesting data as part of your organization e-mail signature during awareness events. Also, provide the fact sheet to your partners as a resource to distribute.
Matte Article: This article has been developed as a stand-alone piece that highlights the connection between a health topic and the environment. Its messaging reach is designed to be broad and valuable for everyone from general consumers looking for information about a particular disease to health professionals who want to raise awareness among patients.

Ideas for use: Submit this piece to community papers, provide it to organizations to publish in their newsletters, post it on your Web site, include a link to it on your Facebook wall, and share it via tweets. Distribute or make it available electronically to local schools, medical centers, nursing homes, and health care professionals. Provide this piece to decision makers and use local data when possible – it will inform them about the environment-health connection and how that can affect their constituents; they can also use it on their Web sites. You can also include it in newsletters and incorporate into your organization’s mailings.

Social Media Examples: This document contains example topics and sample copy for use on social media channels such as Facebook and Twitter. These posts/tweets were written with the goal of helping your organization engage in a dialogue with your many and varied audiences. Specific examples are provided that can be used to help communicate the value of the Tracking Network to health departments, health practitioners, decision makers and other interested organizations and individual persons.

Ideas for use: Use posts on Facebook and tweets on Twitter. Share with partners who have social media outlets.

Effective Communication: A Crucial Investment

As grantees and partners of the National Environmental Public Health Tracking Network, your organization is an important voice that helps communicate the value of the Tracking Network, and ensures that it can grow and evolve to provide even better service into the future. By incorporating this message at every opportunity into your documents, policy briefings, community outreach, social networks, and media outreach, you serve as an influential resource that can provide critical information and translate the value of the Tracking Network to your different audiences. Together, we can educate people about the connection between health and the environment, encourage Tracking Network use, and help potential partners and champions recognize this tool as a crucial investment that saves lives, protects people and saves money through prevention.
A decade of tracking via a national environmental public health tracking program, our understanding of the connections between public health and the environment is vastly improved. CDC’s Environmental Public Health Tracking Program began 10 years ago with the idea that health and environmental problems are not always separate issues with unrelated solutions. Though the program began in 2002, the actual online Environmental Public Health Tracking Network launched in 2009. This website is a valuable tool that is helping draw a clear picture of the intricate relationships between environment and health. And, as we move forward, the Tracking Network has the potential to empower more and more organizations to save lives and protect health.

Before tracking, even simple questions about health and the environment could take months to answer.

With a tracking network in place, public health officials can respond quickly, often within hours, to locate hazard sources or answer citizens’ concerns.

Before tracking, collections of data were created and held by many different government departments within their separate department “silos.”

With tracking, standards and tools to link these disparate sources of information now exist and can help answer important questions about the public’s health.

Before tracking, environmental and health fields were often separated both physically and philosophically.

With tracking, these two worlds are brought together to benefit of all.

Before tracking, public health and environmental officials concentrated mainly on acute events such as hazardous chemical releases or point-source pollution, such as air pollution from a specific factory.

With tracking in place, officials can trace amounts and geographic spread of pollutants over time. This capability allows the officials to monitor long-term trends and place those acute events in context.

Before tracking, environmental health surveillance was more difficult than infectious disease surveillance, a traditional area of concern for CDC and state and local health departments.

With tracking, we can apply the same “disease detective” skills to finding environmental causes of illnesses and then take preventive measures to protect the public’s health.
Environmental Public Health Tracking Network: A Timeline

- **1988**: Institute of Medicine reveals fractional public health system with no link to environmental health
- **2000**: Pew Commission publishes report: America’s Environmental Health Gap
- **2001**: CDC & ATSDR propose plan for environmental public health tracking network
- **2002**: Pilot projects and capacity building begin
- **2006**: Network implementation begins with 16 states and 1 city
- **2009**: National Environmental Public Health Tracking Network launched
- **2010**: CDC adds 4 new content areas
- **2011**: 1 new state joins and 5 new academic partnerships begin
- **2011**: CDC adds 3 new content areas and new query system

[www.cdc.gov/ephtracking]
How to Use

The following key messages and talking points can help you and your spokespeople convey and emphasize the effect the Tracking Network can have on addressing the connections between asthma and outdoor air pollution. These messages and talking points may be used as they have been written, or, they can be customized for your own purposes. We encourage you to use local-, regional-, or state-specific information whenever possible because it will further underscore the importance of this resource for your constituents. Each of the three key messages presented are supported by three to four additional talking points.

Key Messages

• The National Environmental Public Health Tracking Network is the best Internet resource connecting environmental and health information. This resource can give (INSERT YOUR ORGANIZATION NAME) the power to help save lives and better protect the people we serve.
  o The Tracking Network is unique because it brings together data that would usually be collected and kept by many separate agencies and then standardizes it. This process allows us to see how our health and the environment are related.
  o The Tracking Network also offers tools to help make sense of these data — such as maps that show where environmental and health problems are happening — and then makes that valuable information available to people who need it, from scientists to decision-makers.
  o The Tracking Network is used by states, cities, universities, and professional organizations to help make critical decisions about where to target environmental public health resources that will protect people and save lives.

• The Tracking Network is helping us better understand the relationship between asthma and the environment, which prepares us to respond and save lives.
  o Exposure to outdoor air pollution can play a role in asthma attacks among adults and children with asthma. The latest data from 2009 shows that asthma is more common in children than adults, more common in women than men, and more common in African Americans than in Hispanics or Caucasians.
  o The Tracking Network has data on outdoor air pollution as well as estimates of people living with asthma and some of their characteristics, the percent of people ever told by a physician that they have asthma, and asthma-related hospital stays.
The information and data in the Tracking Network are useful in providing estimates about who is experiencing asthma and where. With this information, we can make better decisions and plan how and where to best focus asthma prevention efforts.

(INSERT ORGANIZATION) was able to put (INSERT ACTION, SAFEGUARD, ETC.) in place to help reduce outdoor air pollution, which will help (INSERT LOCAL /STATE NUMBERS) of asthma sufferers in (INSERT CITY/STATE).

- The Tracking Network is a valuable resource for (INSERT ORGANIZATION).
  - The Tracking Network is a one-of-a-kind tool that brings together information that cannot be found, or is hard to find, anywhere else.
  - The Tracking Network fills the information gap and helps us respond quickly to environmental public health issues.
  - Please help others use this important and valuable resource. Everyone who is looking for information about a health and environmental connection should and can use the Tracking Network at www.cdc.gov/ephtracking.
Asthma is a disease that affects your lungs and makes breathing difficult. In the United States, about 25 million people live with asthma. That’s about one out of every 12 people. Asthma affects people of all genders, races and ages. For some people, symptoms only appear when they are exposed to something that irritates their breathing. Other people have a kind of asthma that makes breathing difficult all of the time. We know that there is a connection between exposure to air pollution and asthma symptoms. For example, many adults and children with asthma are more likely to have symptoms when ozone and particle pollution are in the air. The National Environmental Public Health Tracking Network is helping us understand the connection between outdoor air quality and asthma. By tracking asthma-related hospital admissions and the number of people reporting that they live with asthma, the Tracking Network is helping identify high-risk groups and shaping asthma prevention efforts.

About Asthma

- Asthma is a disease that affects the lungs. A person with asthma has it all the time, but will only have attacks when something bothers their lungs.
- Exposure to certain things in the environment, called triggers, can cause an asthma attack. During an asthma attack, the sides of the airways in your lungs swell and the airways shrink. Less air gets in and out of your lungs, and mucus that your body produces clogs up the airways even more. An asthma attack may include coughing, chest tightness, wheezing, and trouble breathing.
- Asthma attack triggers are different for every person. The most common indoor triggers for asthma include mold, dust, secondhand smoke, and pet dander. The most common outdoor triggers for asthma attacks are pollen, exercise, pesticides, air pollution, and traffic-related exhaust.
- Asthma affects all genders, races and ages. The disease often starts in childhood and is more common in children than in adults.
- Asthma has no cure, but it can be controlled. If asthma is properly controlled, deaths, emergency room visits and hospital stays usually can be prevented.

Asthma in the United States

- In 2010, about 25.7 million people in the United States had asthma. Of these, 12.8 million people had at least one asthma attack, including 4.1 million children under 18.
- In 2010, about 7 million children in the U.S. had asthma.
- In 2009, there were 3,388 deaths related to asthma. That means that more than 9 people die every day from asthma-related problems.
- Asthma costs in the U.S. were about $56 billion in 2007.
- In 2007, asthma caused about 17 million visits to doctors’ offices, hospitals, and emergency departments.

1 www.cdc.gov/nchs/faststats/ashtma
2 www.cdc.gov/asthma/faq.htm
3 www.cdc.gov/asthma/triggers
4 www.cdc.gov/asthma/vitalsigns.htm
The Connection between Asthma and Air Quality

Air pollution can make asthma symptoms worse and trigger attacks. Adults and children with asthma may be more sensitive to air pollution exposures such as ground level ozone and particulate matter.

- Ground Level Ozone is a main component of smog. Ozone can trigger asthma attacks and make existing asthma worse. It is produced at ground level when pollution from cars and trucks, power plants, factories, and other sources react with heat and sunlight. Ozone is often worst on hot summer days, especially in the afternoons and early evenings.

- Particulate Matter is a term that refers to a wide range of pollutants that are suspended as tiny particles in the air. These can include dust, dirt, soot, smoke, and little drops of liquids. Some of these fine particles can get into the deep part of your lungs and can trigger asthma attacks or other breathing problems.

Particle pollution can be bad any time of year, even in winter. It can be especially bad:

- when the weather is calm and air pollution builds up;
- near busy roads, during rush hour, and around factories that produce air pollution; and
- when smoke is in the air from wood stoves, fireplaces, or burning vegetation.

What We Are Learning from the Environmental Public Health Tracking Network

Understanding the burden of asthma involves collecting data about people diagnosed and living with asthma and also collecting data about people who experience asthma attacks. These data can then be analyzed and shared with key stakeholders.

- The Tracking Network includes data about people who have been told by a physician that they have asthma and the number of hospital stays for asthma.

- This information can provide estimates about the people who are affected by asthma and where they may receive care for asthma related issues. These estimates can be used to plan and evaluate asthma control efforts. Many of these asthma control efforts are coordinated by CDC's National Asthma Control Program.

- Data in the Tracking Network show that the number of asthma hospital admissions increased from 2007 to 2009 for several states reporting into the system. Having this information can alert public health and medical professionals to look for additional asthma prevention education opportunities.
Asthma and Outdoor Air Pollution Don’t Mix: Tips for Controlling Your Asthma

In the United States, about 25 million people live with asthma. That’s about one out of every 12 people, according to the most recent data from the Centers for Disease Control and Prevention (CDC). And if you or your child is one of them, you’ve probably experienced the panic that comes with an asthma attack. When you are outside, things like ozone and particle pollution can be triggers for an asthma attack. As we head into summer, here is some information that may help you decrease your risk of asthma attacks related to outdoor air pollution.

Air pollution can make asthma symptoms worse and trigger attacks. Adults and children with asthma may be more sensitive to outdoor air pollution exposures such as ground level ozone and particulate matter. Ozone is often found in smog and particle pollution is often found in haze, smoke, and dust. Both can irritate the airways, causing wheezing, chest tightness and coughing. Long-term exposure to ozone and particle pollution has been found to injure the lungs and has been shown to cause asthma in children.

A tool from the Centers for Disease Control and Prevention is helping us understand the relationship between asthma and the outdoor air we breathe. The National Environmental Public Health Tracking Network (Tracking Network) is a tool that can help us understand the relationships between some environmental and health problems, including asthma. It does this by collecting and sharing data that would traditionally be kept separately by many government and public health agencies. Bringing it all together helps us to discover the connections between our health and the environment.

The Tracking Network is helping us map how many people have asthma and their location during asthma-related hospital admissions. This information can help public health officials deliver the right help for issues in these communities, such as policies that keep the air clean. The Tracking Network website also provides tips that can be used by individuals to help lower their risk of asthma attacks, such as limiting outside activities when the air quality is unhealthy.

Asthma is a life-long disease but it can be managed. Understanding how outdoor air pollution and asthma are connected is part of that process. Use the following information and tips to help decrease your risk of an asthma attack caused by outdoor air pollution.

Ozone is often the worst on hot summer days, especially in the afternoons and early evenings. Particle pollution can be high any time of year, even in winter. It can be especially high:
- when the weather is calm and air pollution builds up;
- near busy roads, during rush hour traffic, and around factories;
- when smoke is in the air from wood stoves, fireplaces, or burning plants.
Protect yourself and your family:

- Know what your risk for asthma is and how sensitive you are to air pollution.
- Know when air pollution may be high in your area and reduce your exposure. Use the Environmental Protection Agency’s [Air Quality Index](https://www.epa.gov/air-quality-index-air-conditions) to get accurate information.
- Plan activities when and where outdoor air pollution levels are lower.
- Listen to your body and keep your medicine with you when you are active outdoors.
- See your health care provider when you need to and follow an asthma self-management plan. CDC’s National Asthma Control Program has tools to help you.

You can learn more about this important topic at [www.cdc.gov/ephtracking](http://www.cdc.gov/ephtracking) and asthma at [www.cdc.gov/asthma](http://www.cdc.gov/asthma).
This document contains example topics for social media channels such as Facebook and Twitter. These posts/tweets were written to help your organization “talk” with your many audiences. Specific examples are provided that can be used to help communicate the value of the Tracking Network to health departments, decision makers and other interested parties. Each post/tweet is organized under a goal of the Tracking Network: each is written so that it may be used as is or customized by your organization with language and data that will best resonate with your constituents.

Tips for Using Social Media:

• Social media channels are powerful tools that can help you communicate with and engage your audience. If you do not already have social media tools in place, set up a Facebook page and Twitter account here:
  - www.facebook.com; twitter.com/signup

• CDC’s Tracking Network has an active Facebook page and Twitter account. “Friends” can follow us and share relevant and interesting posts.
  - Facebook: like CDC National Environmental Public Health Tracking Network
  - Twitter: follow @CDC_EPHTracking

• Watch for general news articles about public health and the environment and share these articles on your Facebook wall and Twitter account.

• Use the provided tool kit materials, such as the fact sheet and key messages, to create new posts and tweets that underscore how effective the Tracking Network is and has been.

• Tips for Facebook:
  - When mentioning the Tracking Network, use @CDC National Environmental Public Health Tracking Network

• Tips for Twitter:
  - Hashtags make your tweets searchable and allow them to become part of the broader conversation on a given topic. When posting asthma month-related material, use #asthma. When mentioning the Tracking Network, use #CDCEPHT.
  - Help build the Tracking Network’s Twitter following by including @CDC_EPHTracking in your #FF (Follow Friday) tweets. Follow Friday (#FF) is a hashtag used to recommend relevant Twitter users to your existing followers. It helps people find new and interesting Twitter users in an organic way: via their friends’ recommendations. Here’s an example of what a Follow Friday tweet looks like:

#FF #Medical #Health @DMC_Heals @HenryFordNews @ClevelandClinic @KHNews @kevinmd @DoctorsLounge @GoHealthDotCom @DrDavidHanscom @meyouhealth
### Sample Posts/Tweets for Social Media

**Goal:** Educate about the connection between asthma and the environment via Asthma Awareness Month or summer months when air pollution is high and may affect asthma.

<table>
<thead>
<tr>
<th>Facebook</th>
<th>Twitter</th>
</tr>
</thead>
<tbody>
<tr>
<td>May is Asthma Awareness Month. Check out CDC’s National Asthma Control Program: <a href="http://www.cdc.gov/asthma/nacp.htm">www.cdc.gov/asthma/nacp.htm</a></td>
<td>May is #Asthma Awareness Month. Check out CDC’s info: <a href="http://www.cdc.gov/asthma/nacp.htm">www.cdc.gov/asthma/nacp.htm</a></td>
</tr>
<tr>
<td>CDC’s Tracking Network equips public health officials with information to help asthma sufferers breathe easier: <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>CDC’s Tracking Network equips pub health officials w/ info to help you breathe easier: <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
<tr>
<td>People with asthma are more likely to have symptoms when they are exposed to outdoor air pollution. CDC’s Tracking Network helps public health officials know what populations have asthma and where: <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>CDC’s Tracking Network helps public health officials know what populations have asthma and where: <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
<tr>
<td>Public health professionals: The Tracking Network has information on asthma hospital stays and the number of people living with asthma. Access this tool to help target your asthma outreach: <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>#Publichealth pros: The Tracking Network has info/data on asthma hospital stays &amp; more. Use it to target outreach <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
<tr>
<td>Exposure to air pollution can increase the risk of asthma attacks. Check the air quality index to find out if the air is healthy near you: <a href="http://www.airnow.gov">http://www.airnow.gov</a></td>
<td>Air pollution exposure = Increased risk of asthma attacks. Check air qual index for your area <a href="http://www.airnow.gov">http://www.airnow.gov</a></td>
</tr>
</tbody>
</table>
Goal: Raise awareness about the connection between public health issues and the environment via Tracking Network.

<table>
<thead>
<tr>
<th>Facebook</th>
<th>Twitter</th>
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</thead>
<tbody>
<tr>
<td>Did you know there's a connection between asthma and air pollution? Check out other connections between health and the environment in your area: <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>Did you know #asthma &amp; #airpollution are connected? Check out other health/enviro info near you <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
<tr>
<td>Want to learn what environmental health issues are of most concern in your area? Use CDC’s Tracking Network to find out: <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>Use the @CDC_EPHTracking Network to learn about issues near you <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
<tr>
<td>According to Tracking Network information, asthma-related hospital admissions are on the rise in several states…is yours one of them? <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>Asthma-related hospital admissions are on the rise according to Tracking Network data. Learn more about asthma rates <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
<tr>
<td>Poll: CDC’s Tracking Network is helping us better understand the relationship between environment and health, equipping us to respond and save lives. What environmental health problems are you concerned with right now? • How air pollution affects asthma • How lead poisoning can affect children; or • How carbon monoxide poisoning affects the brain and body</td>
<td>What #environmental #health problems are you concerned with right now? <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
</tbody>
</table>
### Social Media Examples

#### Goal: Demonstrate Tracking Network’s value as a resource and attract people to the website

<table>
<thead>
<tr>
<th>Facebook</th>
<th>Twitter</th>
</tr>
</thead>
<tbody>
<tr>
<td>You work to protect people and save lives. Use the Tracking Network to access environmental health information that helps you do just that! <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>#Health &amp; #enviro info can protect people and save lives! Check out @ CDC_EPHTracking Network <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
<tr>
<td>(INSERT YOUR ORGANIZATION NAME) is using the CDC’s Tracking Network to understand how public health and the environment are connected. What environmental health issues most concern you? <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>We’re using the @CDC_EPHTracking Network to understand how Health &amp; the environment are connected. You can too! <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
<tr>
<td>INSERT YOUR ORGANIZATION NAME is using the CDC’s Tracking Network to understand how health and the environment are connected. What environmental health issues most concern you? <a href="http://www.cdc.gov/ephtracking">www.cdc.gov/ephtracking</a></td>
<td>#PublicHealth professionals, use the @CDC_EPHTracking Network to find #enviro health info to help make resource decisions <a href="http://bit.ly/eZiMpa">http://bit.ly/eZiMpa</a></td>
</tr>
</tbody>
</table>